

Flexible resourcing meets Parity's business model



Founded in 1993, Parity Group is a leading UK focused Business and IT Services organisation delivering technical, resource and training solutions that contribute to the business transformation and economic performance of private and public sector clients.

Parity has a long history of delivering complex solutions and services to local and central government, with particular expertise in IT and Business Process Outsourcing to transform organisations using Microsoft technologies.

"Parity's technical capabilities and project management experience, coupled with our client-side consultancy expertise, has enabled us to deliver thousands of projects for global blue chip companies and the public sector," said John Connolly – Parity Business Solution's Resource Manager. "As a Microsoft Gold Certified Partner, Parity has delivered innovative and leading edge Microsoft solutions for over 10 years."

Peaks and troughs

Some 18 months ago, whilst attending a Microsoft conference, Parity became aware of ICS Solutions' DreamTeam, which appeared to be a good match for the flexible resourcing model that Parity use for all their projects. As with all major IT solutions providers, we encounter peaks and troughs in



demand and have to ensure that we have suitably qualified, trained and experienced staff available," continued John Connolly. "The DreamTeam model assists us in responding quickly to resource demand peaks."

John had already embraced the concept of bringing in external expertise to support Parity's highly experienced development and implementation teams. The attraction of the DreamTeam was that its team is fully Microsoft trained and certified.

Professional, proficient, trustworthy

Over the past 18 months, Parity and DreamTeam have worked together on a number of projects.

"We were able to rely on DreamTeam's expertise to provide the professional levels of support and development that we needed."

John Connolly
Business Solutions Resource Manager, Parity Group plc

"DreamTeam has given us flexibility in allowing us to bring resources online without major delays," continued John. "One of the advantages of partnering with DreamTeam is that they are professional, highly proficient and very trustworthy. In addition, the partnership gives us access to specialist, less frequently used skills."

A recent project undertaken by Parity in partnership with DreamTeam was the development and implementation of a portal solution for a large public services organisation. DreamTeam fitted in easily with Parity's internal processes and working methodologies and quickly became part of the team.

The successful delivery of this project has reinforced John Connolly's decision to partner with DreamTeam. "Although Parity had most of the necessary expertise in-house, increased project deadlines meant that we needed to bring in external resources," he explained. "We were able to rely on DreamTeam's expertise to provide the professional levels of support and extra development resource that was needed."

Key strengths

One of the key strengths of DreamTeam is that it allows partners to rely upon trusted external delivery capabilities in new or existing technology areas so that they can respond to client needs efficiently and effectively, forming the basis of long term client relationships. According to DreamTeam's Director, Martin Neale, DreamTeam provides access

to a pool of extensively vetted, trusted and competent specialists who specialise in, and are passionate about Microsoft technology.

Such stringent vetting was cited by John Connolly as a key factor in his decision to continue partnering with DreamTeam in the future.

"When I call on DreamTeam, I know what I am getting," he concluded. "DreamTeam offers professional and highly experienced Microsoft developers that complement our existing services and work alongside our teams so that we can deliver powerful and comprehensive solutions on time and to budget."

Will John Connolly use DreamTeam in the future?

"Yes. We are already working on a number of projects in partnership with DreamTeam."

BENEFITS

- Access to a fully certified and trained team of Microsoft specialists.
- Flexible resourcing model.
- Trusted external delivery capabilities in new or existing technology areas.
- DreamTeam developers complement Parity's internal capabilities.
- Access to specialist, less frequently used disciplines.